

## New Way Price Sheet - Viper Series Rear Loaders

<b>Total Price</b>	
Discount Structure	15.00%
<b>Grand Total (after discounts)</b>	

3/15/19

Quantity	Description	List Price	Total
	<b>Body Size In Cubic Yards</b>		
	11YD NWV Viper (84" CA)	\$48,503.00	
	11YD NWV Narrow Viper 102" CA	\$52,785.00	
	12.6YD NWV Viper (87" CA)	\$50,616.00	
	13YD NWV Viper (102" CA)	\$50,023.00	
	16YD NWV Viper (114" CA)	\$52,917.00	
	18YD NWV Viper (120" CA)	\$53,390.00	
	20YD NWV Viper (138" CA) 120" CT	\$54,862.00	
	25YD NWV Viper (156" Cab To Trunion)	\$58,363.00	
Quantity	Mounting Options	List Price	Total
	Complete Mount (9-20RL)	\$3,261.00	
	Complete Mount (25RL)	\$3,790.00	
	Mounting On Used Chassis	\$4,921.00	
	Partial Mount (Brackets and D.O.T. Lighting Only)	\$1,859.00	
	Additional Set Mounting Brackets w/ Springs (9-20yd)	\$336.00	
	Dual Spring Mounting Brackets	\$282.00	
STD	Standard Mounting Kit (Available on shipouts only. Includes mounting hardware and harness to cab)	\$0.00	
	Optional Complete Mounting Kit (Available on shipouts only. Includes cab console, wire harness with connectors, miscellaneous electrical components and hydraulic hoses. Hoses must be cut to length and crimped by installer)	\$1,301.00	
Quantity	Scale Options	List Price	Total
	Install Cust. Supplied Scales (4 Point)(Brackets not inc)	\$5,330.00	
	Install Cust. Supplied Scales (6 Point)(Brackets not inc)	\$5,611.00	
	Brackets For Customer Supplied Scale (Price Per Point)	\$457.00	
	Vulcan Scale Installed (4 Point)	\$14,975.00	
	Vulcan Scale Installed (6 Point)	\$19,245.00	
	Loadman Scale Installed (4 Point)	\$16,741.00	
	Loadman Scale Installed (6 Point)	\$17,367.00	
Quantity	Pump/PTO Options	List Price	Total
STD	Pump Only	\$0.00	
	Manual or Auto-Trans (Air Assist) w/Pump (requires additional solenoid valves for safety interlocks)	\$3,815.00	
	Auto-Trans (Hot Shift) w/Pump *	\$2,816.00	
	Auto-Trans (Hot Shift w/Overspeed) w/Pump *	\$3,194.00	
	Auto-Trans (Hot Shift w/Overspeed) w/Pump/Pack on the go *	\$3,362.00	
	Auto-Trans ( Hot Shift w/Overspeed) w/pump/ Pack on the go <b>WHEN USING FORD CHASSIS MUST USE THIS PRICING FORD REQUIRES SPECIAL PTO PUMP</b>	\$5,079.00	
	Front Mount Muncie MLS (add \$107.00 for pack on the go must extend the front bumper)	\$4,779.00	

	Pack At Lower RPM Gear Pump (Additional Charge)* 1000-1200 RPM	\$1,042.00	
	Pack At Lower RPM Vane Pump (Additional Charge)* 1000-1200RPM (Requires drive line or extension shaft)	\$3,273.00	
	*Check w/ Chassis MFG. For adequate torque @ Low RPM		
	* PETE 520 ISX-12 WILL REQUIRE SPECIAL PTO (Consult Factory)		
	<b>PTO OPTIONS NOT AVAILABLE ON SHIPOUTS</b>		
<b>Quantity</b>	<b>Axle Assist Options</b>		
	Silent Drive 20,000 lb. Pusher Axle w/ Tires	\$14,406.00	
	Silent Drive 20,000 lb. Pusher Axle w/o Tires	\$11,276.00	
	Silent Drive 13,200 lb. Pusher Axle w/ Tires	\$12,519.00	
	Silent Drive 13,200 lb. Pusher Axle w/o Tires	\$10,621.00	
<b>Quantity</b>	<b>Container Handling Options</b>		
	9,000 lb. Winch w/Latch Kit	\$4,132.00	
	12,000 Lb. Winch w/Latch Kit	\$5,406.00	
	12,000 lb. Bloom Winch w/Latch Kit	\$5,406.00	
	12,000 lb. Reeving Cylinder w/ Latch Kit	\$6,615.00	
	Kick Bar w/Latch Kit	\$4,831.00	
	Kick Bar w/o Latch Kit	\$4,119.00	
	Extra Valve Section & Handle (rear valve for future container	\$832.00	
	Extra Valve Section (front valve w/air actuator)	\$1,049.00	
	Latch Kit/Trunion Guides/and Container Stops	\$711.00	
	Brace Roof/ Add Cable Guide For Drum Winch for future install	\$476.00	
	Extend Cable Guide On Drum Winch Rearward	\$380.00	
	Lower Loadsill 3" (Std. On 25 RL Cobra/Viper)	\$247.00	
	Perkins Auto Trunion Lock	\$7,884.00	
	<b>NOTE: MAXIMUM OF (2) VALVE SECTIONS AVAILABLE ON REAR VALVE FOR OPTIONS</b>		
<b>Quantity</b>	<b>Cart Tipper Options (center mounted unless noted)</b>		
	<b>NOT AVAILABLE ON SHIPOUTS</b>		
	Perkins Cylinder Actuated (No Other Container Lifting Devices) D6500	\$5,342.00	
	Location(s): <input type="text"/>		
	Perkins Cylinder Actuated (With Other Container Lifting Devices) D6500 (not compatible with Kick Bar)	\$6,122.00	
	Location(s): <input type="text"/>		
	Perkins Rotary Actuated (No Other Container Lifting Devices) D6220 09/13/17 we will use 6620 unless specifically state must use d6220	\$7,304.00	
	Location(s): <input type="text"/>		
	Perkins Rotary Actuated (With Other Container Lifting Devices) D62200 9/13/17 we will use 6620 unless specifically state must use d6220	\$7,880.00	
	Location(s): <input type="text"/>		

	Bayne Rotary Actuated (No Other Container Lifting Devices) MBTL 180  Location(s):	\$6,891.00	
	Bayne Rotary Actuated (With Other Container Lifting Devices) BTL 208-12  Location(s):	\$8,018.00	
	Perkins Auto Arm Lifter (D6098) (Not Compatible With Any Other Container Lifting	\$10,307.00	
	Extra Valve Section With EXTENDED Handle (rear valve for future cart tipper installation)(extended handle not compatible on trucks with kick bar)	\$832.00	
	Street Side Linkage to Operate Tipper Valve Section	\$508.00	
	Single Tap-In-Kit (required if more than two (2) container handling/ cart tipper options or left side cart tipper mount) (Street Side Linkage can be used for left side tipper if sections are available)	\$1,268.00	
	Dual Tap-In-Kit (required if dual tippers, unless street side linkage providing the sections are available)	\$1,496.00	
	Extend Loadsill and Latch Kit For Future Install of Cart Tipper	\$843.00	
	Add Hydraulic Tubing To Tailgate Side For Future Tipper Install (Per Side)	\$213.00	
	Notch Loadsill For Tipper With Other Lifting Devices Tipper Model Required:	\$316.00	
	Other Tipper Models Note In "Special Instructions" At Bottom	Consult Factory	
<b>Quantity</b>	<b>Lighting Options</b>		
STD	<b>All LED Body Lights, Including Reverse and</b>	\$0.00	
	LED Mid Body Back-up Lights Includes Up to (2) Lights	\$453.00	
	LED Work Lights ((2)mounted <i>inside upper tailgate</i> shining in hopper)	\$311.00	
	LED Work Lights ((2)mounted <i>outside upper tailgate</i> shining rearward)	\$475.00	
	Strobe Light (Surface Mount)  Location---->	\$401.00	
	upper tailgate center unless winch then offset to street side (modify if different)		
	Strobe Light Package (Integrated Strobe System) ((2) round lights	\$624.00	
	Strobe Light Package (Integrated Strobe System) ((2) round lights	\$624.00	
	Strobe Light Package (Integrated Strobe System) ((2) round lights	\$734.00	
	LED Round Strobes <i>upper tailgate</i> (2 lights)	\$414.00	
	LED Round Strobes <i>lower tailgate</i> (2 lights)	\$529.00	
	LED Round Strobes at <i>front of body</i> (2 lights)	\$529.00	
	LED Oval Strobes <i>upper tailgate</i> (2 lights)	\$529.00	
	LED Oval Strobes at <i>front of body</i> (2 lights)	\$529.00	
	LED 7" Round Strobes <i>upper tailgate</i> (2 lights)	\$741.00	
	Traffic Advisor Board (not compatible with winches)	\$1,097.00	
	Center Mount Brake (I.D. Cluster)	\$115.00	
	Brush Guards For Upper Light Bar	\$232.00	

	Wiring Circuit Including Switch For Customer Install of Lights	\$189.00	
	<b>Location---</b> <input type="text"/>		
	Other Light Packages Note in "Special Instructions" at bottom	Consult Factory	
<b>Quantity</b>	<b>Safety Device Options</b>		
STD	Safety Shut Down Curbside	\$0.00	
	Safety Shut Down Streetside	\$205.00	
STD	Driver Alert Buzzer Curb Side	\$0.00	
	Driver Alert Buzzer Street Side	\$138.00	
	Guard To Protect Control Handles	\$93.00	
	Back-up Alarm Upgrade 102db	\$103.00	
	Back-up Alarm Auto Volume Adjustable (87 to 112 db)	\$201.00	
STD	Interlock on Front Access Door	\$0.00	
	Back Up Collision Avoidance Sensor (Pre-View)	\$3,108.00	
	<i>Following 3 items available on mounted units only</i>		
	Fire Extinguisher--10lb. (standard on mounted units)	\$0.00	
	Fire Extinguisher--20lb. (upgrade from 10 lb.)	\$127.00	
	Triangle Kit (standard on mounted units)	\$0.00	
<b>Quantity</b>	<b>Camera Options</b>		
STD	5.6" Color Flat Screen w/ Audio	\$0.00	
	7.0" Color Flat Screen w/Audio	\$290.00	
	3rd EYE 7.0" Color Flat Screen w/Audio	\$690.00	
	Other Camera Packages Note in "Special Instructions" at bottom	Consult Factory	
<b>Quantity</b>	<b>Paint Options</b>		
	<b>Code(s):</b> <input type="text"/>		
STD	Prime Only	\$0.00	
	Acrylic Urethane Enamel (9-20RL) White (Dupont Elite)	\$2,163.00	
	Acrylic Urethane Enamel (25RL) White (Dupont Elite)	\$2,841.00	
	Acrylic Urethane Enamel (9-20RL) Color (Dupont Elite)	\$2,810.00	
	Acrylic Urethane Enamel (25RL) Color (Dupont Elite)	\$3,628.00	
	Clear Coat	\$2,163.00	
	Two Tone Or Special Design (Mounted Unit Only)	Consult Factory	
	Body Under Coating (Mounted Units Only)(applied from frame rails	\$2,042.00	
	Riding Steps Coated With Black Bed Liner Material	\$242.00	
	Prime Inside Body (recommended for stock units)	\$518.00	
<b>Quantity</b>	<b>Steel Options</b>		
	Magnum Package--Hopper Floor 1/4" 100K, Tailgate Lower Sides 1/4" 50K Sweep & Slide Face 1/4" 80K Upper Floor 7GA 50K Lower Body Floor 3/8" 50K	\$2,877.00	
STD	Upper Body Floor 10GA, 80K	\$0.00	
	Upper Body Floor 1/4" 50k from 10GA, 80K	\$937.00	
	Upper Body Floor 7GA 50k from 10GA, 80K	\$665.00	
STD	Hopper Floor 1/4" 50K and back 1/4" 100K	\$0.00	
	Hopper Floor and Back 1/4" 100K from 1/4" 50K and back 1/4" 100K	\$676.00	
	Hopper Floor and Back 3/8" 50k from 1/4" 50K and back 1/4" 100K	\$820.00	
	Hopper Floor 1/2" 50K with 1/4" 100K Back Liner	\$1,650.00	
	Hopper Liner, Floor and Back 1/4" 100K	\$1,675.00	

	Reinforce Hopper Floor Back With Additional Braces	\$380.00	
STD	Tailgate Lower Sides 7GA 50K	\$0.00	
	Tailgate Lower Sides 1/4" 50K	\$550.00	
	Tailgate Lower Sides 1/4" 80K	\$1,006.00	
	Tailgate Lower Sides 1/4" 100K	\$1,554.00	
	Tailgate Lower Side Liners 7GA, 50K	\$1,116.00	
	Tailgate Lower Side Liners 1/4" 100K	\$2,228.00	
STD	Slide Face 7GA 50K	\$0.00	
	Slide Face 1/4" 50K from 7GA 50K	\$316.00	
	Slide Face 1/4" 100K from 7GA 50K	\$522.00	
	Sweep Face 1/4" 100K from 1/4" 50K	\$374.00	
STD	Ejection Panel Face 10GA 50K (standard)	\$0.00	
	Ejection Panel Face 7GA, 50K from 10GA 50K	\$434.00	
	Ejection Panel Face 1/4" 50K from 10GA 50K	\$863.00	
	Full Body Weld Inside vs. Stitched	\$497.00	
STD	Full Weld Outside Center Trough	\$0.00	
<b>Quantity</b>	<b>Hydraulics</b>		
	Frame Mounted Hydraulic Tank <span style="color: red;">should purchase front mudflaps</span>	\$790.00	
	Electronic Filter By-Pass Indicator In Cab	\$323.00	
	Hydraulic Shut Down When Filter in By-Pass	\$729.00	
	Hour Meter on PTO	\$343.00	
	High Temperature Fluid Switch	\$632.00	
	Low Fluid Level Switch	\$625.00	
	In Cab Air Controls For Tailgate and Eject	\$996.00	
	In Tank Oil Heater (110 volt)	\$1,587.00	
	Remote Hook-Up With Quick Disconnects	\$1,410.00	
STD	Induction Hardened Slide Rods (Standard)	\$0.00	
STD	Induction Hardened Sweep Rods (Standard)	\$0.00	
	Nylon Sleeves on Hoses (standard on exterior slide cylinder hoses)	\$414.00	
STD	Slide Cylinder Covers (Standard)	\$0.00	
STD	Zinc Clear Hydraulic Tubes (Standard)	\$0.00	
	Guards To Protect Roof Hoses/Pipes	\$574.00	
STD	Quick Connect Pressure Port at Front Valve	\$0.00	
	Quick Connect Pressure Gage	\$123.00	
<b>Quantity</b>	<b>Accessories</b>		
	Auto Lube System ( Up to 14 Points)	\$7,618.00	
	Turnbuckles	\$497.00	
	Mud Flaps Behind Rear Axle(s)	\$232.00	
	Mud Flaps In Front of Rear Axle(s)	\$232.00	
	Shovel/Broom Rack (Location---> street side tailgate)	\$250.00	
	Steel Tool Box 18x18x24	\$672.00	
	Steel Tool Box 18x18x36	\$785.00	
	Steel Tool Box 18x18x46	\$861.00	
	Steel Tool Box 24x24x48	\$916.00	
	Sign Brackets 3' x 5' (Pair)	\$540.00	
	Sign Brackets 42"x 78" (Pair)	\$665.00	
	Sign Brackets 60"x 72" (Pair)	\$788.00	
	Access Door 30"x 30"	\$298.00	
	Access Door Steps (ladder - includes grab handles)	\$471.00	
	Extra Grab Handles (set)	\$162.00	

	Location:		\$ 100.00
	Container Washout Tank 35 Gallon		\$2,001.00
	Container Washout Tank 50Gallon		\$2,208.00
	Water Cooler and Bracket		\$329.00
	Steps Extend Length (not compatible w/kick bar)		\$547.00
	Steps Extend Width (Maximum 102")		\$483.00
	Hopper Floor Back Extension (limits fall back into hopper)		\$725.00
	Tailgate Seal Extension (increases seal height)		\$449.00
	Cup Holder (mounted to side of tailgate)		\$104.00
	Remote grease zerks tailgate and cylinder hinge pins		\$465.00
	Barrell carrier rack		\$431.00
	Rubber kickbar stops		\$95.00
<b>Quantity</b>	<b>Warranty Options</b>		
	<b>All Warranties Are Conditional--Refer To Warranty Statement</b>		
STD	1-Year Hydraulic Warranty (std)		\$0.00
	2-Year Hydraulic Warranty		\$1,322.00
	3-Year Hydraulic Warranty (Excludes Cylinders)		\$1,927.00
	4-Year Hydraulic Warranty (Excludes Cylinders)		\$2,352.00
	5-Year Hydraulic Warranty (Excludes Cylinders)		\$2,756.00
STD	2-Year Cylinder Warranty (std)		\$0.00
	3-Year Cylinder Warranty (9RL-13RL Cobra/Viper)		\$1,392.00
	4-Year Cylinder Warranty (9RL-13RL Cobra/Viper)		\$1,993.00
	5-Year Cylinder Warranty (9RL-13RL Cobra/Viper)		\$29,142.00
	3-Year Cylinder Warranty (16RL-25RL Cobra/Viper)		\$1,445.00
	4-Year Cylinder Warranty (16RL-25RL Cobra/Viper)		\$2,174.00
	5-Year Cylinder Warranty (16RL-25RL Cobra/Viper)		\$3,261.00
STD	1-Year Body Warranty (std)		\$0.00
	2-Year Body Warranty		\$1,932.00
	3-Year Body Warranty		\$3,011.00
	4-Year Body Warranty		\$4,090.00
	5-Year Body Warranty		\$5,169.00
	<b>Note: All Extended Hydraulic/Cylinder Warranties include a spare replacment filter and breather</b>		
<b>Special Instructions (Consult Factory for Pricing)</b>			
<b>Quantity</b>	<b>Instruction</b>		<b>Total Price</b>